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Earned Value Data Usage Techniques

**Presented by
Gary Humphreys
of**

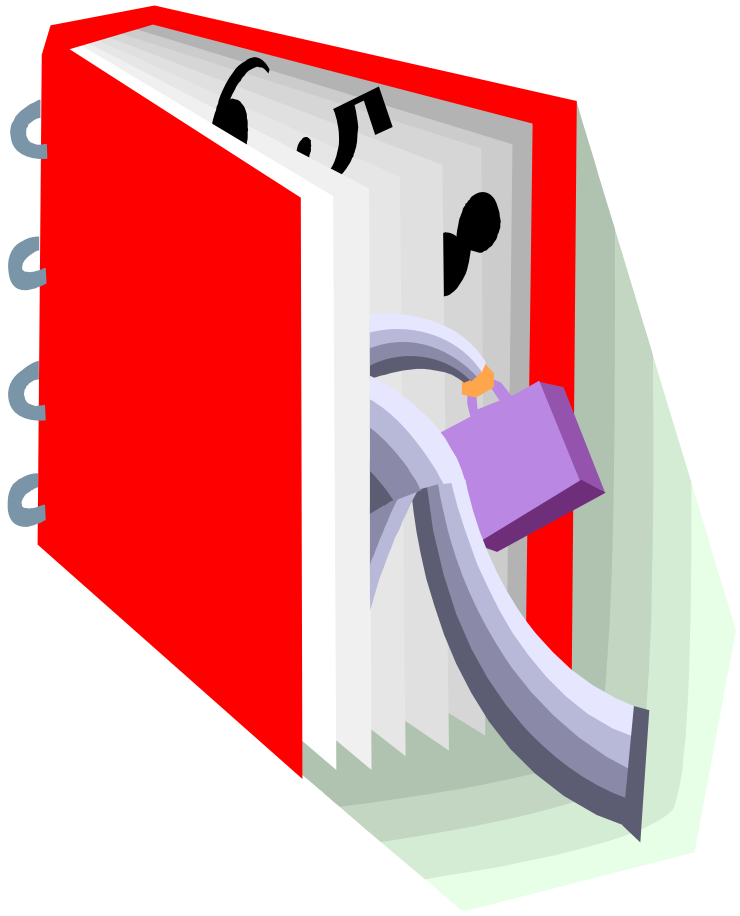
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Agenda

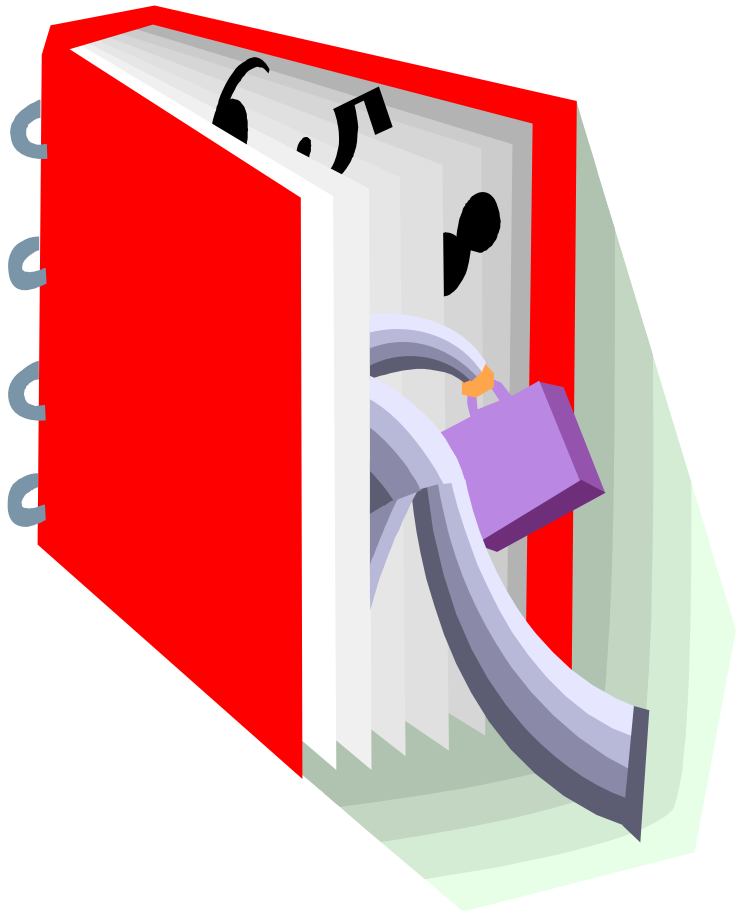
- **Performance Measurement Data Elements**
- **Data Reporting & Variance Analysis**
- **Analyzing Labor & Material Variances**
- **Indices and EAC Formulae, their Benefits and Drawbacks**
- **Use of Graphs & Trend Information**



Performance Measurement Data Elements

Performance Measurement Data Elements

- Budget or plan or Budgeted Cost for Work Scheduled (BCWS)
- Earned, Earned Value, value of work accomplished or Budgeted Cost for Work Performed (BCWP)
- Actuals, Actual Costs or Actual Cost of Work Performed



Data Reporting & Variance Analysis

Contract Performance Report

Format 1 - Work Breakdown Structure

Dollars In _____

Form Approved
OMB No. 0704-0188

1. Contractor		2. Contract		3. Program		4. Report Period										
a. Name		a. Name		a. Name		a. From (YYYY/MM/DD)										
b. Location (Address & Zip Code)		b. Number		b. Phase		b. To (YYYY/MM/DD)										
		c. Type	d. Share Ratio	c. EVMS Acceptance No Yes (YYYY/MM/DD)												
5. Contract Data																
a. Quantity	b. Negotiated Cost	c. Est. Cost of Auth. Unpriced Work	d. Target Profit/Fee	e. Target Price	f. Estimated Price	g. Contract Ceiling	h. Estimated Contract Ceiling									
6. Estimated Cost at Completion					7. Authorized Contractor Representative											
		Management Estimate at Completion (1)	Contract Budget Base (2)	Variance (3)	a. Name (Last, First, Middle Initial)		b. Title									
a. Best Case					c. Signature		d. Date Signed (YYYY/MM/DD)									
b. Worst Case																
c. Most Likely																
8. Performance Data																
Item (1)	Current Period					Cumulative To Date					Reprogramming Adjustments			At Completion		
	Budgeted Cost		Actual Cost Work Performed (4)	Variance		Budgeted Cost		Actual Cost Work Performed (9)	Variance		Cost Variance (12a)	Schedule Variance (12b)	Budget (13)	Budgeted (14)	Estimated (15)	Variance (16)
	Work Scheduled (2)	Work Performed (3)		Schedule (5)	Cost (6)	Work Scheduled (7)	Work Performed (8)		Schedule (10)	Cost (11)						
a. Work Breakdown Structure Element																
b. Cost of Money																
c. Gen. & Admin.																
d. Undistributed Budget																
e. Subtotal (Performance Measurement Baseline)																
f. Management Reserve																
g. TOTAL																
9. Reconciliation To Contract Budget Base																
a. Variance Adjustment																
b. Total Contract Variance																

Classification (When filled in)

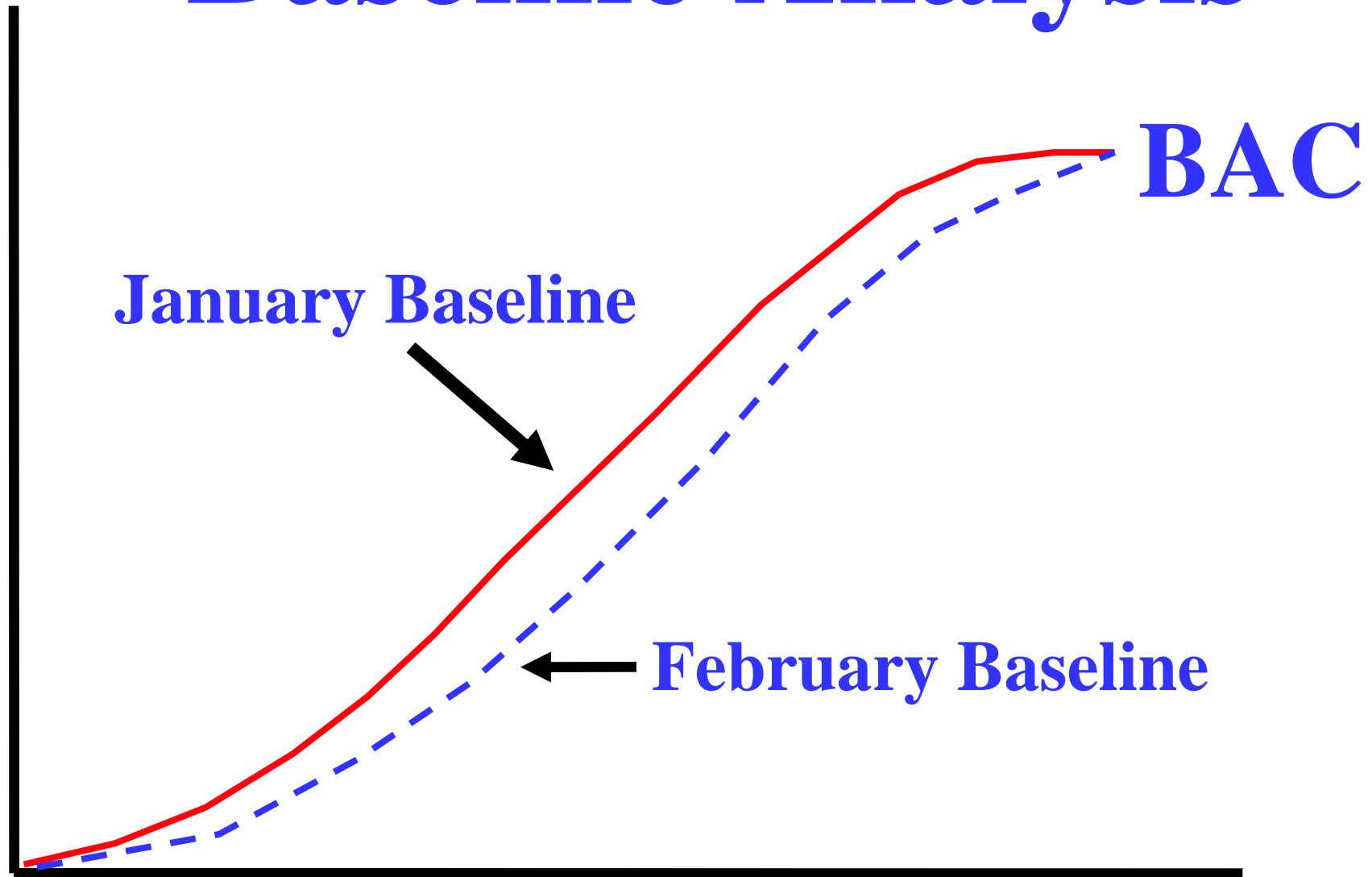
Contract Performance Report Format 3 – Baseline

Dollars In _____

Form Approved
OMB No. 0704-0188

Contract Performance Report Format 3 – Baseline														Form Approved OMB No. 0704-0188	
Dollars In _____															
1. Contractor			2. Contract				3. Program				4. Report Period				
a. Name			a. Name				a. Name				a. From (YYYY/MM/DD)				
b. Location (Address & Zip Code)			b. Number				b. Phase				b. To (YYYY/MM/DD)				
			c. Type		d. Share Ratio		c. EVMS Acceptance No Yes (YYYY/MM/DD)								
5. Contract Data															
a. Original Negotiated Cost		b. Negotiated Contract Changes		c. Current Negotiated Cost (a. + b.)		d. Estimated Cost Of Authorized Unpriced work		e. Contract Budget Base (c. + d.)		f. Total Allocated Budget		g. Difference (e. – f.)			
h. Contract Start Date (YYYY/MM/DD)		i. Contract Definitization Date (YYYY/MM/DD)		j. Planned Completion Date (YYYY/MM/DD)		k. Contract Completion Date (YYYY/MM/DD)		l. Estimated Completion Date (YYYY/MM/DD)							
6. Performance Data															
Item (1)	BCWS Cumulative To Date (2)	BCWS For Report Period (3)	Budgeted Cost For Work Scheduled (BCWS) (Non-Cumulative)											Undis- tributed Budget (15)	Total Budget (16)
			Six Month Forecast						(Enter Specified Periods)						
			+ 1 (4)	+ 2 (5)	+ 3 (6)	+ 4 (7)	+ 5 (8)	+ 6 (9)	(10)	(11)	(12)	(13)	(14)		
a. Performance Measurement Baseline (Beginning of Period)															
b. Baseline Changes Authorized During Report Period															
c. Performance Measurement Baseline (End of Period)															
7. Management Reserve															
8. Total															

Baseline Analysis



**Contract Performance Report
Format 5 – Explanations And Problem Analyses**

Form Approved
OMB No. 0704-0188

1. Contractor				2. Contract		3. Program		4. Report Period	
a. Name				a. Name		a. Name		a. From (YYYY/MM/DD)	
b. Location (Address & Zip Code)				b. Number		b. Phase		b. To (YYYY/MM/DD)	
				c. Type	d. Share Ratio	c. EVMS Acceptance No Yes (YYYY/MM/DD)			
5. Evaluation									
<p><u>Summary Analysis</u></p> <p>Summary of Overall Contract Variances</p> <p>Differences between EAC's (Blocks 6.a, 6.b, 6.c, or Block 8.15)</p> <p>Changes in Undistributed Budget</p> <p>Changes in Management Reserve</p> <p>Significant timephasing shifts in Baseline (BCWS) (Format 3)</p> <p>Significant timephasing shifts or Overall Changes in Forecasted Staffing (Format 4)</p> <p>Discussion of Over Target Baseline and/or Over Target Schedule incorporation</p> <p><u>Analysis of Significant Variances:</u> (identify and describe each)</p> <p>Type and Magnitude of Variance</p> <p>Explanation of Significant Reasons</p> <p>Effect on Immediate Task</p> <p>Effect on Total Contract</p> <p>Corrective Actions Taken or Planned</p>									

Variance Analysis Report

Title: Condensing System

Number: 62-091-1-82-6

Report Period: July

	Budget (\$000)	Earned Value	Actual Cost	Schedule Variance	VAR %	Cost Variance	VAR %
Current	30	20	22	(10)	(33)	(2)	(10)
Cumulative	380	300	330	(80)	(21)	(30)	(10)

1,200

Budget At Complete

1,300

Estimate At Complete

(100)

Variance At Complete

Problem Analysis

Impact

Corrective Action Plan

Estimate At Completion Justification

Control Account Manager

Approvals

Signature

Date

Title

Signature

Date

Title

Narrative Reports

Areas usually not adequately addressed:

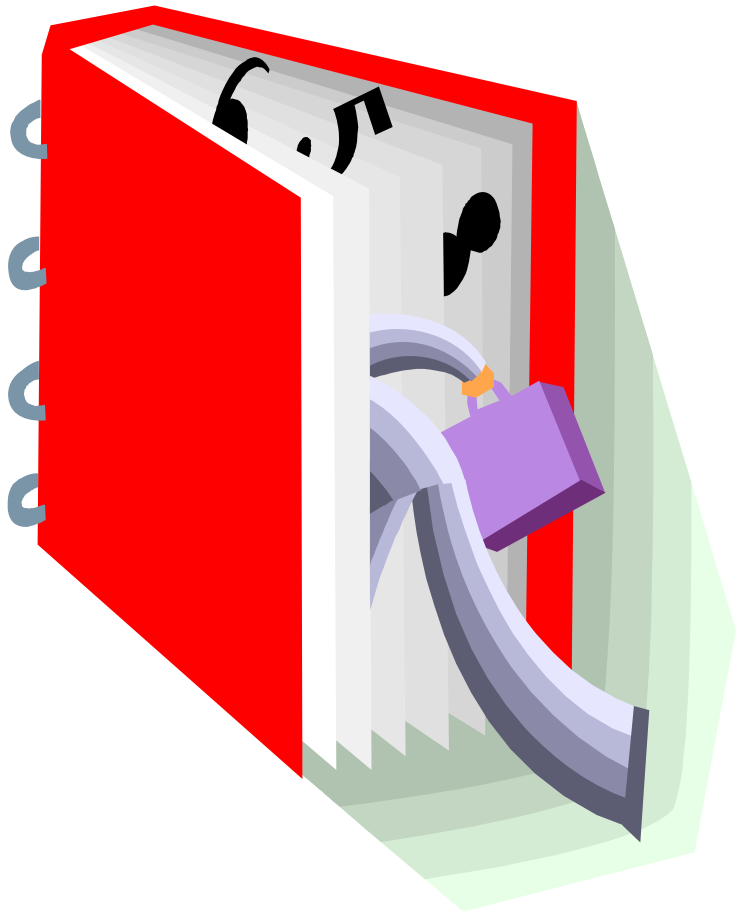
- **Labor rate and efficiency**
- **Material price and usage**
- **Overhead base/rate/volume**
- **EAC justification when EAC not revised**
- **Corrective action “get well” dates**
- **Impacts of previous corrective actions**

Inadequate Narratives

- **Overrun due to actuals being greater than Earned Value**
- **Behind schedule due to less work being accomplished than was planned**
- **Behind schedule since entire program is behind schedule**

Inadequate Narratives

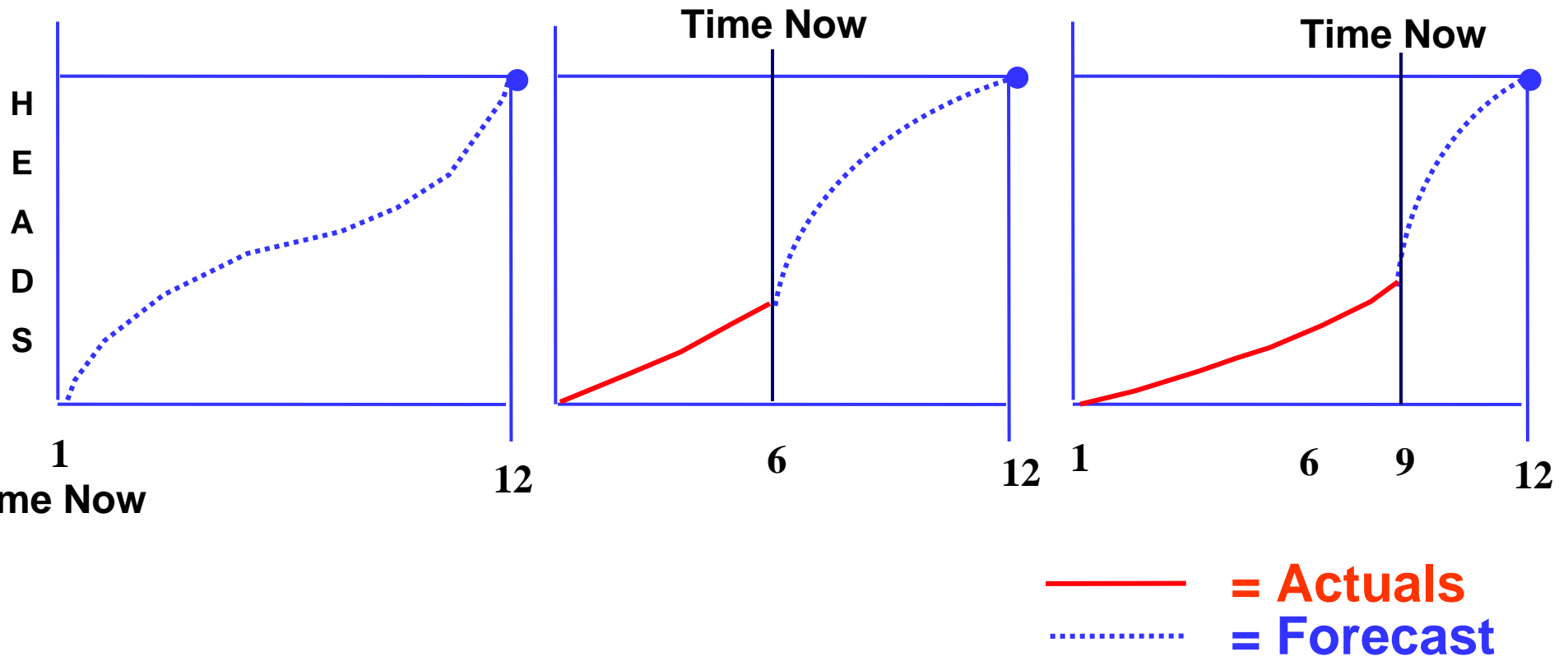
- **Overtime will be used to regain schedule. No cost impact. (and no explanation of why no cost impact)**
- **Underrun due to positive labor efficiency, will develop corrective action plan next month. (?????)**
- **Overrun due to tasks being underbid**



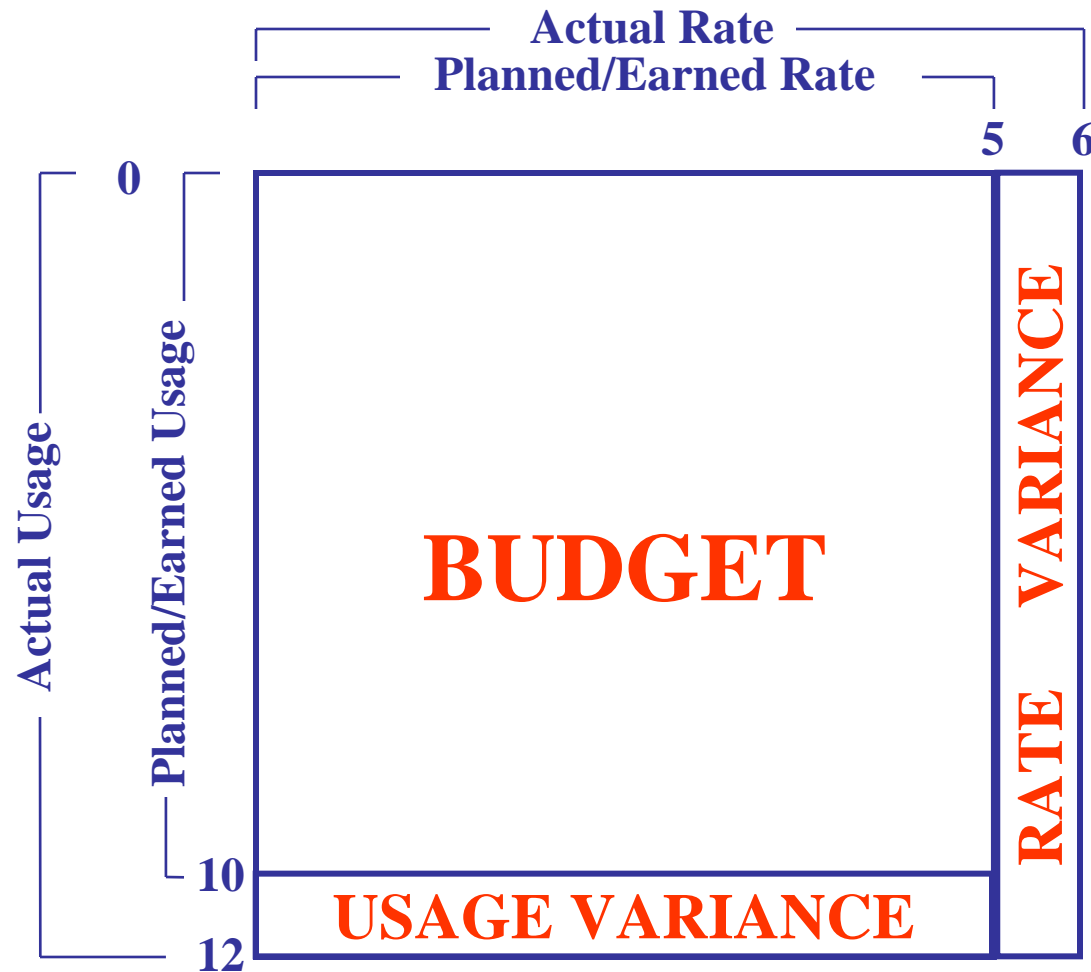
Analyzing Labor & Material Variances

Analysis Of Manpower

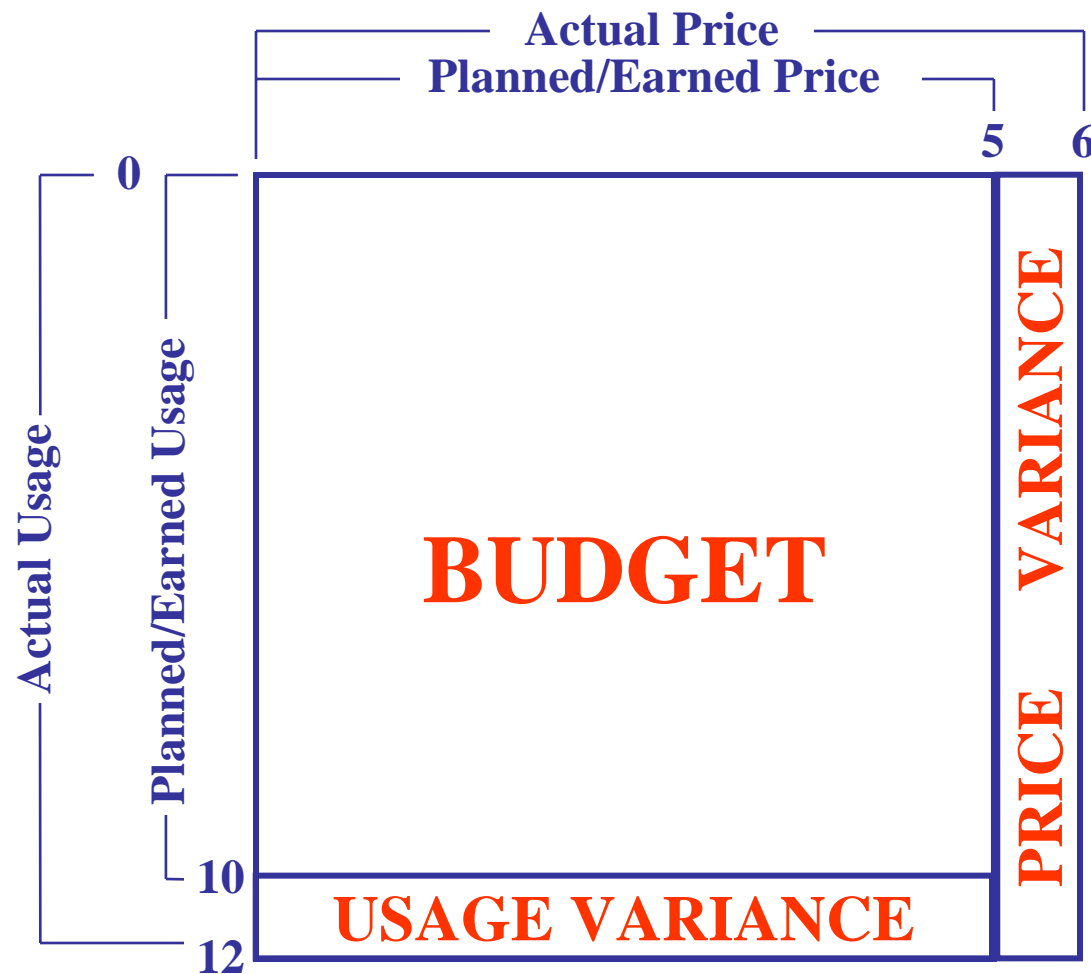




Labor Cost Variance Components



Material And Equipment Cost Variance Components



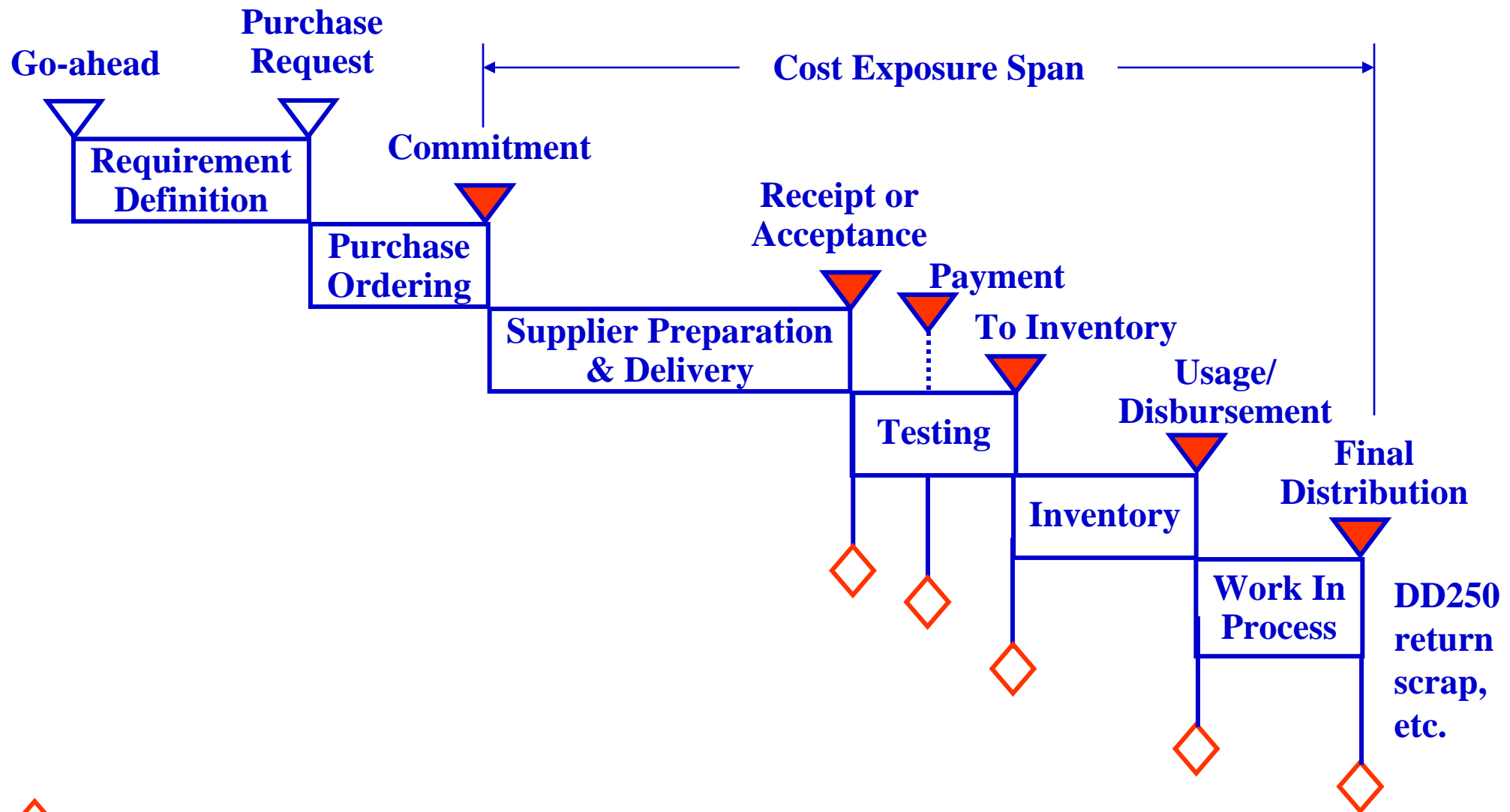
Material Price Variances

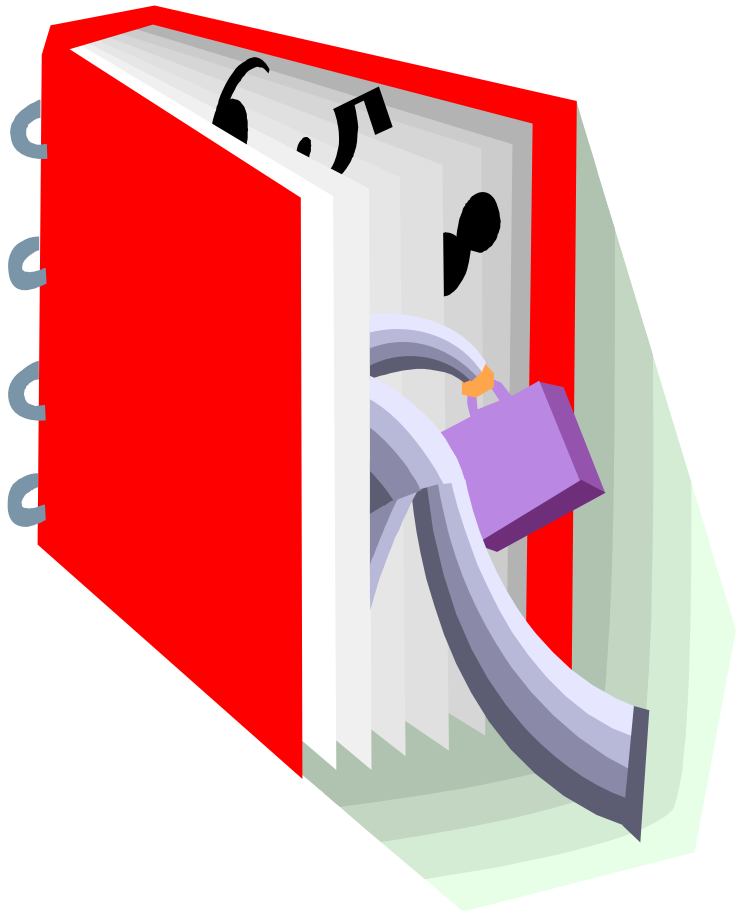
- When should Price Variance first be determined?
 - ➔ At contract award
 - ➔ Upon completion of priced bill of material
 - ➔ Upon issuance of purchase request

>> **UPON ISSUANCE OF PURCHASE ORDER** <<

- ➔ Upon receipt of material invoice
- ➔ Upon taking Earned Value and actuals
- ➔ Upon payment of material invoice

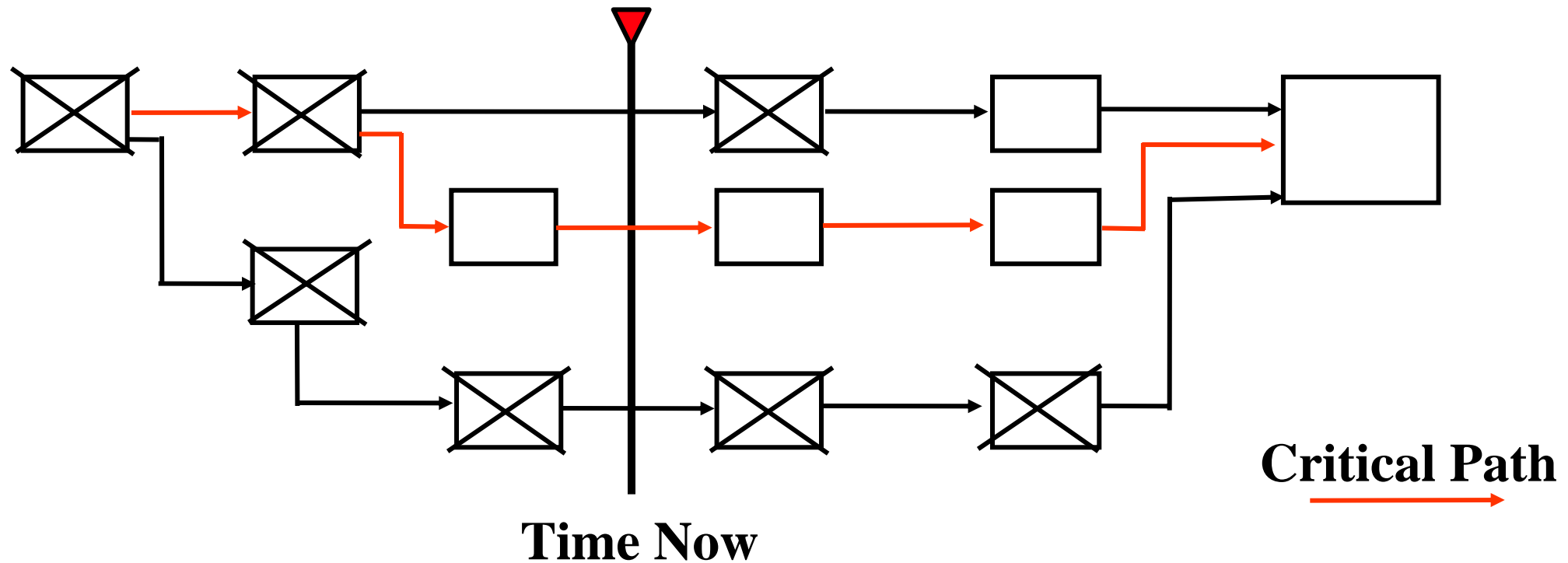
Material Measurement





Indices and EAC Formulae, their Benefits and Drawbacks

Performance Measurement Data Concern



Budget ————— 7000
Earned Value ————— 7000 > "0" Schedule Variance

Schedule Performance Index (SPI)

$$\text{SPI} = \frac{\text{Earned}}{\text{Budget}}$$

Schedule Performance Index (SPI)

$$\text{SPI} = \text{Earned} / \text{Budget} = 70,000 / 60,000 = 1.17$$

SPI Of 1.17: Indication of ahead of schedule.
For every \$1.00 worth of work
that was planned, \$1.17 worth of
work was accomplished.

Note: Work that was accomplished may not be the
same work that was planned to be accomplished.

Cost Performance Index (CPI)

$$\text{CPI}_e = \frac{\text{Earned Value}}{\text{Actual Cost}} = \frac{70,000}{80,000} = 0.875$$

OR

$$\text{CPI}_p = \frac{\text{Actual Cost}}{\text{Earned Value}} = \frac{80,000}{70,000} = 1.142$$

“To Complete” Performance Index (TCPI)

$$\text{TCPI} = \frac{\text{Budget for remaining work}}{\text{Estimate for remaining work}} = \frac{\text{BAC} - \text{Earned Value to date}}{\text{EAC} - \text{Actual cost to date}}$$

$$\text{TCPI} = \frac{210,000 - 70,000}{210,000 - 80,000} = \frac{140,000}{130,000} = 1.076$$

Performance Indices Comparison

CPI_E

Performance to Date

0.875

**For every \$1.00 of actual
cost we earned \$0.875
worth of work planned**

TCPI

Projected Performance

1.076

**For every \$1.00 of cost we
estimate to earn \$1.076
worth of work planned to
finish on EAC**

Schedule Variance Percentage (SV%)

$$SV\% = \frac{SV}{BCWS} \times 100 = \frac{(6,000)}{76,000} \times 100 = (7.9\%)$$

Cost Variance Percentage (CV%)

$$\text{CV\%} = \frac{\text{CV}}{\text{BCWP}} \times 100$$

$$= \frac{(10,000)}{70,000} = (0.14) \times 100 = (14\%)$$

Variance At Completion Percentage (VAC%)

$$\text{VAC \%} = \frac{\text{VAC}}{\text{BAC}} \times 100 =$$

$$\frac{(20)}{150} \times 100 = (13.3) \%$$

Percent Complete

(in a budget sense)

Percent Complete =

Work Complete/Total Work =

BCWP/BAC x 100

- **For total contract, BAC should include Management Reserve and any summary level budgets**

Percent Scheduled

$$\text{Percent Scheduled} = \frac{\text{BCWS}}{\text{BAC}}$$

**Percent of total work that was planned to
have been accomplished to date**

Percent Spent

(in a funding sense)

$$\text{Percent Spent} = \frac{\text{Money Spent To Date}}{\text{Total Expected Expenditures}} = \frac{\text{Actuals}}{\text{EAC}}$$

- ◆ The denominator should reflect the most likely representation of total expected expenditures (BAC or EAC)

Statistical Estimate At Completion (EAC)

$$\text{EAC} = \text{Actuals}_{\text{CUM}} + \frac{(\text{BAC} - \text{Earned Value}_{\text{CUM}})}{\text{Performance Factor (PF)}}$$

Effects Of Different Weighting On EAC 2

	<u>Budget</u>	<u>Earned</u>	<u>Actual</u>	<u>SV</u>	<u>CV</u>	<u>SPI</u>	<u>CPI</u>	<u>BAC</u>	<u>Cum CPI</u>		<u>Weighted Cost & Schedule</u>				<u>CPI X SPI</u>	
									<u>EAC 1</u>	<u>VAC 1</u>	<u>wt's each = 0.5</u>		<u>cst wt = 0.8 sch wt = 0.2</u>		<u>EAC 3</u>	<u>VAC</u>
											<u>EAC 2</u>	<u>VAC 2</u>	<u>EAC 2</u>	<u>VAC 2</u>		
Example #1	100	85	93	-15	-8	0.85	0.91	1000	1094	-94	1130	-130	1108	-108	1271	-271
Example #2	100	115	107	15	8	1.15	1.07	1000	930	70	903	97	919	81	823	177
Example #3	100	100	100	0	0	1.00	1.00	1000	1000	0	1000	0	1000	0	1000	0
Example #4	100	85	77	-15	8	0.85	1.10	1000	906	94	1014	-14	946	54	1052	-52
Example #5	100	115	123	15	-8	1.15	0.93	1000	1070	-70	972	28	1028	-28	946	54
Example #6	100	100	108	0	-8	1.00	0.93	1000	1080	-80	1043	-43	1065	-65	1080	-80
Example #7	100	100	92	0	8	1.00	1.09	1000	920	80	955	46	933	67	920	80
Example #8	100	115	115	15	0	1.15	1.00	1000	1000	0	938	62	974	26	885	115
Example #9	100	85	85	-15	0	0.85	1.00	1000	1000	0	1074	-74	1028	-28	1161	-161

EAC 2 Comparisons Example # 1

Budget	Earned	Actuals	SV	CV	SPI	CPI	BAC
100	85	93	(15)	(8)	0.85	0.91	1000
Cum CPI		EAC 1 = 1094			VAC 1 = (94)		
Cst = .5/Sch = .5		EAC 2 = 1130			VAC 2 = (130)		
Cst = .8/Sch = .2		EAC 2 = 1108			VAC 2 = (108)		
CPI X SPI		EAC 3 = 1271			VAC 3 = (271)		

EAC 2 Comparisons Example # 4

Budget	Earned	Actuals	SV	CV	SPI	CPI	BAC
100	85	77	(15)	8	0.85	1.10	1000

Cum CPI EAC 1 = 906 VAC 1 = 94

Cst = .5/Sch = .5 EAC 2 = 1014 VAC 2 = (14)

Cst = .8/Sch = .2 EAC 2 = 946 VAC 2 = 54

CPI X SPI EAC 3 = 1052 VAC 3 = (52)

EAC 2 Comparisons Example # 5

Budget	Earned	Actuals	SV	CV	SPI	CPI	BAC
100	115	123	15	(8)	1.15	0.93	1000

Cum CPI EAC 1 = 1070 VAC 1 = (70)

Cst = .5/Sch = .5 EAC 2 = 972 VAC 2 = 28

Cst = .8/Sch = .2 EAC 2 = 1028 VAC 2 = (28)

CPI X SPI EAC 3 = 946 VAC 3 = 54

6 Month Average CPI PF Calculation

$$PF = \left(\frac{\text{cum earned}_{\text{cur month}} - \text{cum earned}_{\text{cur month -6}}}{\text{cum actuals}_{\text{cur month}} - \text{cum actuals}_{\text{cur month -6}}} \right)$$

**Projection based on the past six months
of contract performance**

Performance Factor PF Input

$$\text{EAC} = \text{PF} \times (\text{BAC} - \text{CUM EARNED})$$

User input PF

Example:

PF = 1.1 work remaining will overrun 10%

PF = .85 work remaining will underrun 15%

Projection based upon estimated cost
efficiency for remaining work

Army MICOM EAC PF Calculation

$$\text{PF} = \text{6 month average CPI} \times \text{cum SPI}$$

Projection based on the past six months of contract performance and cumulative to date schedule performance

Statistical IEAC (s)

- **Advantages**

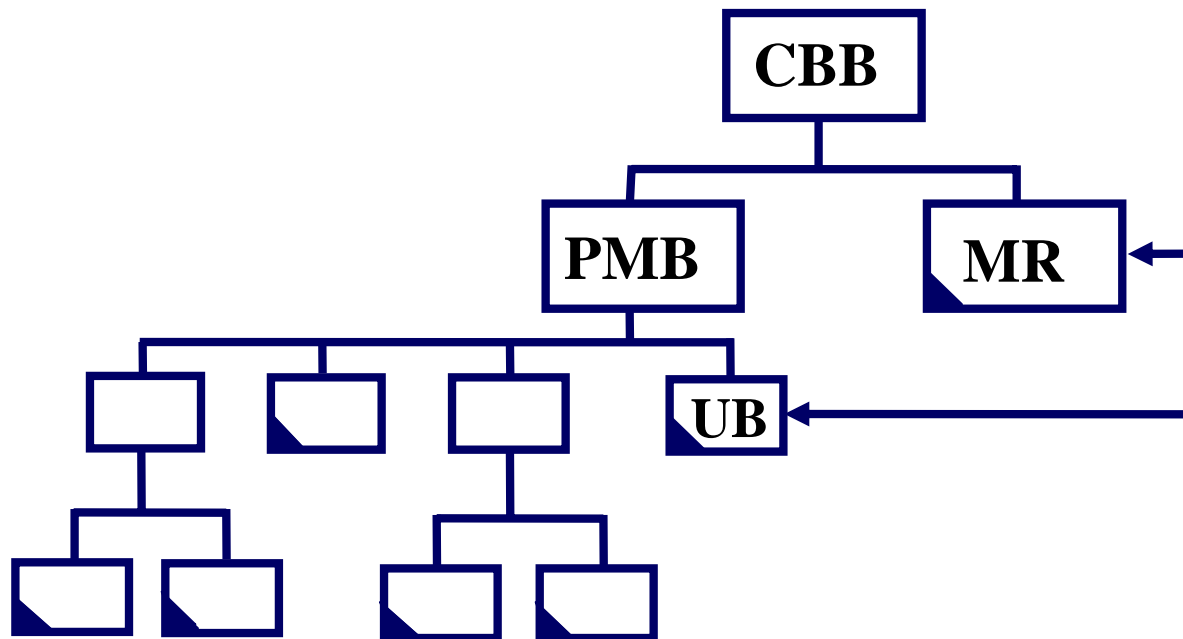
- ➔ **Automated**

- ➔ **Historical**

- ➔ **Detail level EAC's summarized**

Statistical IEAC s Options

- Statistical forecasts at Contract Budget Base (CBB) or Performance Measurement Baseline



What
Performance
Factors are
used for IEAC?

- Bottom Line or Bottoms-Up (Summation of lowest level IEACs)

Statistical IEAC For MR?

Assume:

$$\text{CBB} = 200$$

$$\text{MR} = 20$$

$$\text{PMB} = 180$$

$$\text{If CPI}_e = .7$$

Statistical IEAC For MR?

$$\frac{\text{CBB}}{\text{CPI}_e} = \frac{200}{.7} = 285.71$$

VERSUS

$$\frac{\text{PMB}}{\text{CPI}_e} = \frac{180}{.7} = 257.14 + \text{MR } 20.00 = 277.14$$

Bottom Line Or Bottom-Up?

Bottom line: Calculates EAC based upon performance data
(**BCWS**, **BCWP**, **ACWP**, BAC) at PMB or CBB

Bottoms up: Summation of lowest level EACs to PMB or CBB

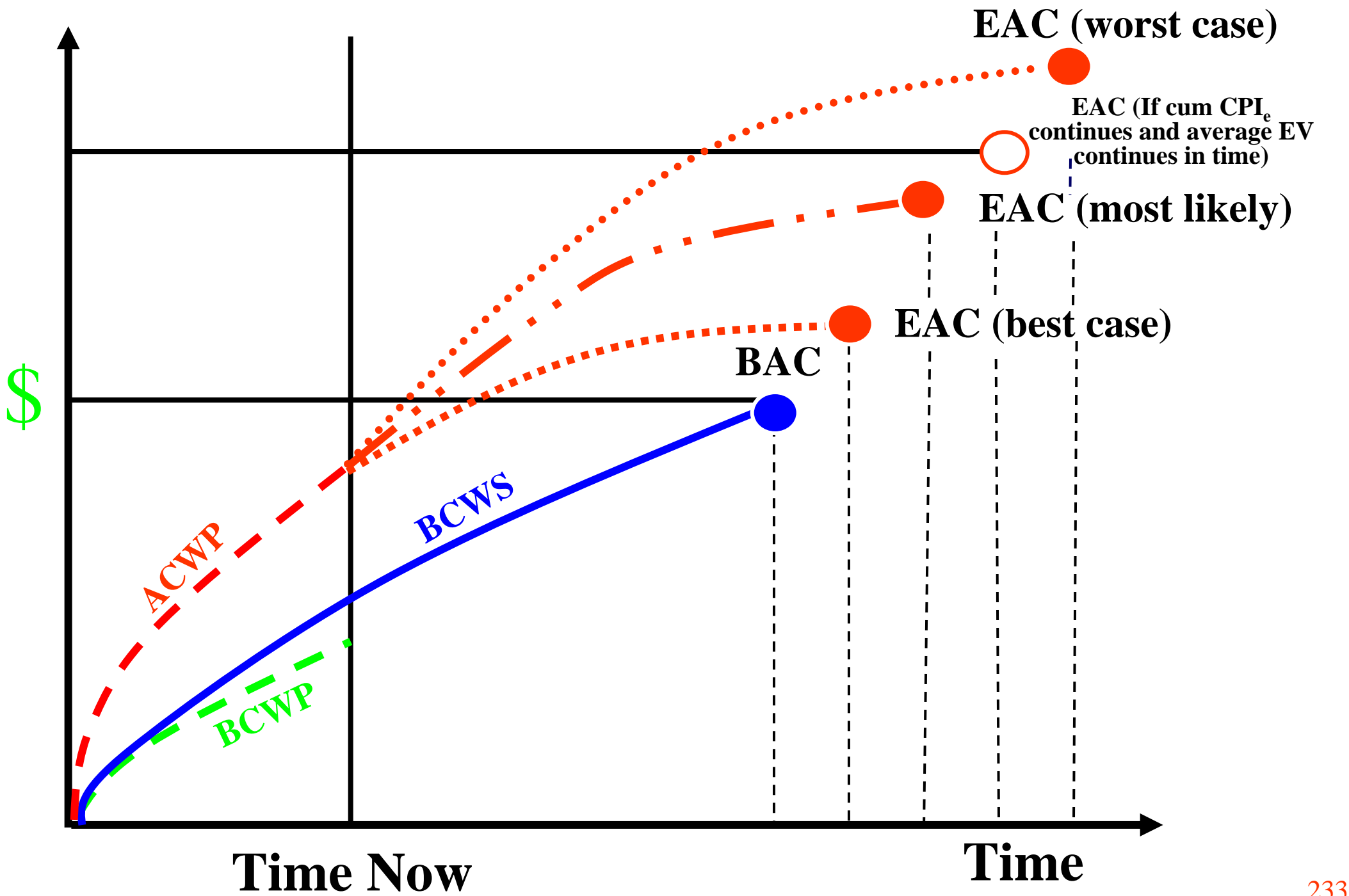
Sample Calculations:

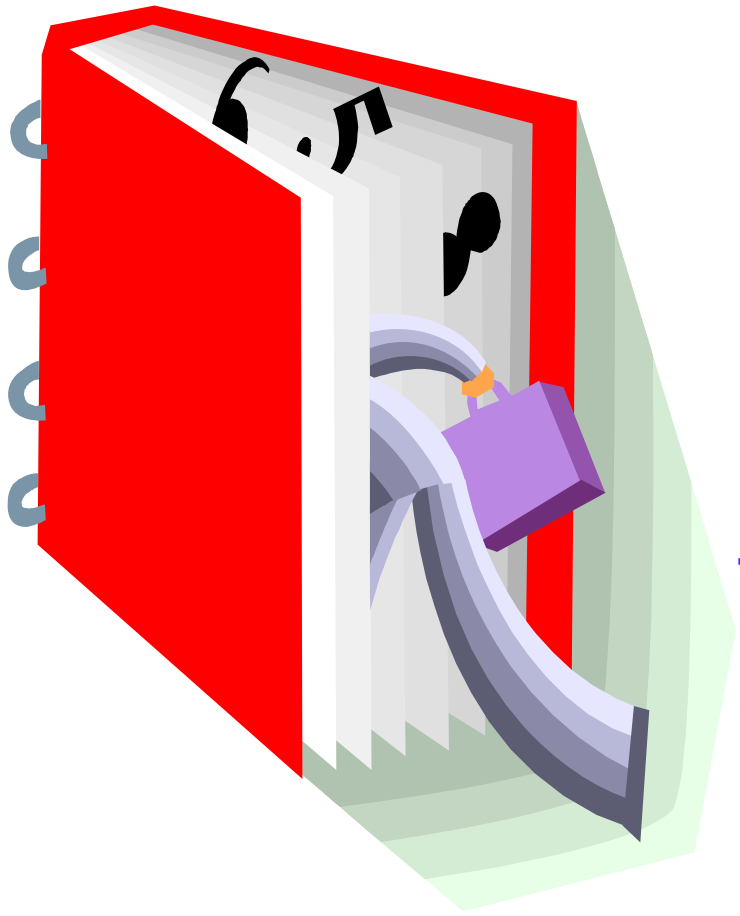
	Cumulative				Cum	
	BCWS	BCWP	ACWP	BAC	CPI	*EAC
3000	35	22	28	75	.7857	95.45
3100	15	12	13	25	.9230	27.08
3200	20	10	15	50	.6666	75.00
Summation Bottom-Line						102.08
Delta \$6.63 Or 6.9%						

* $EAC = \frac{BAC}{Cum\ CPI}$

Customer Program Manager's Information Need

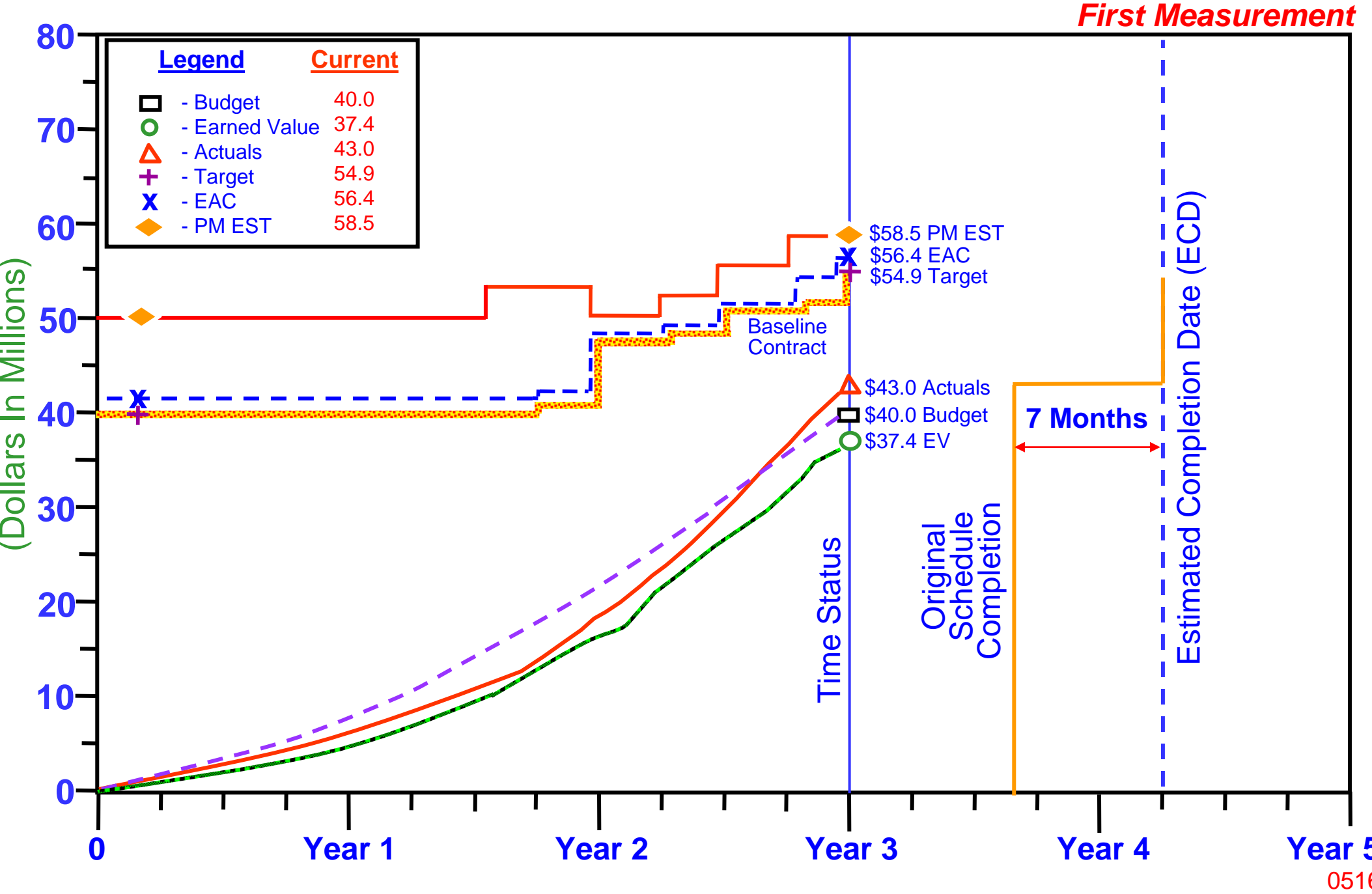
- **Estimated significant effort**
- **Contract Estimated Completion Date (ECD)**
- **Estimate at Completion (EAC)**



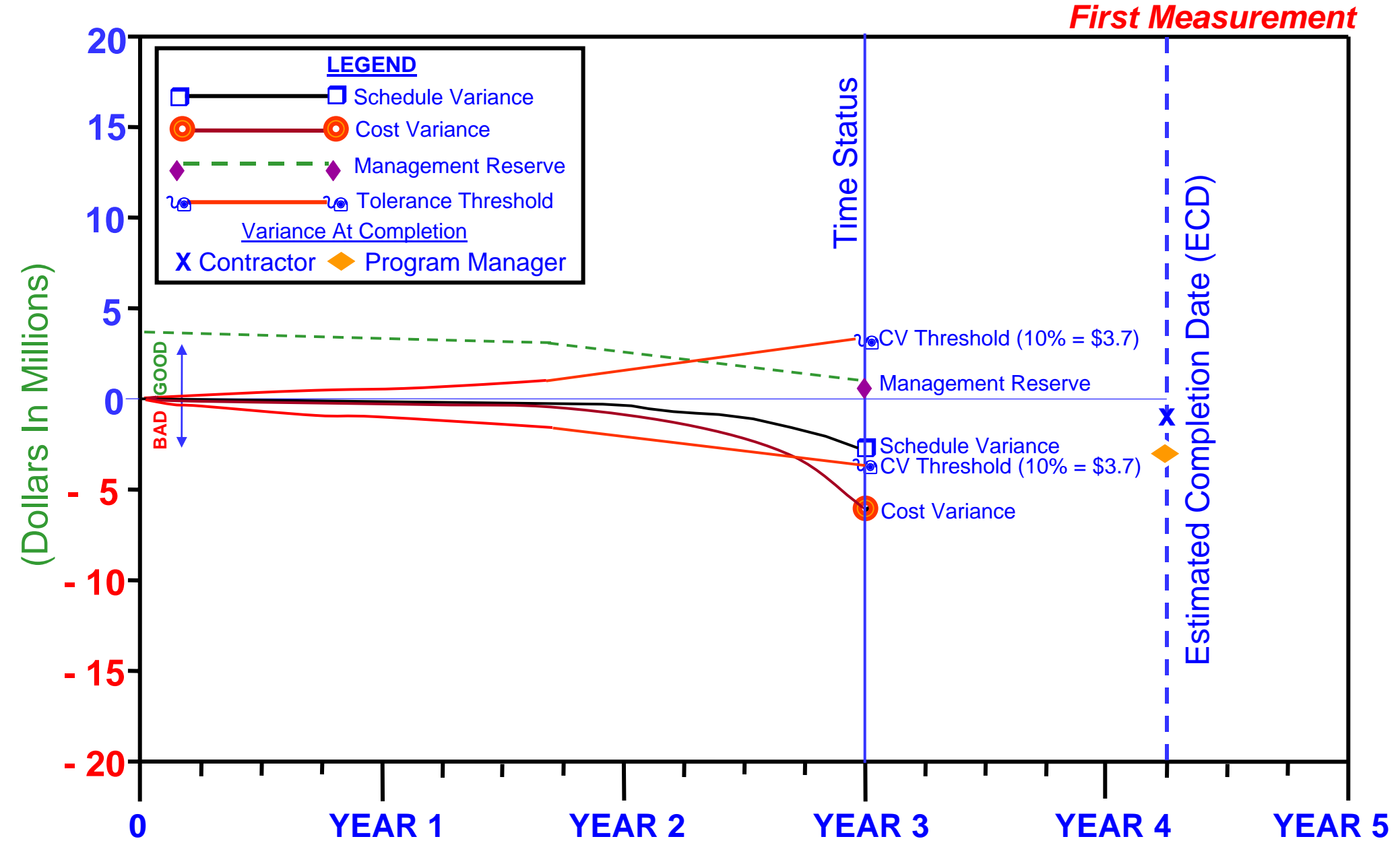


Use Of Graphs and Trend Information

Contract Performance

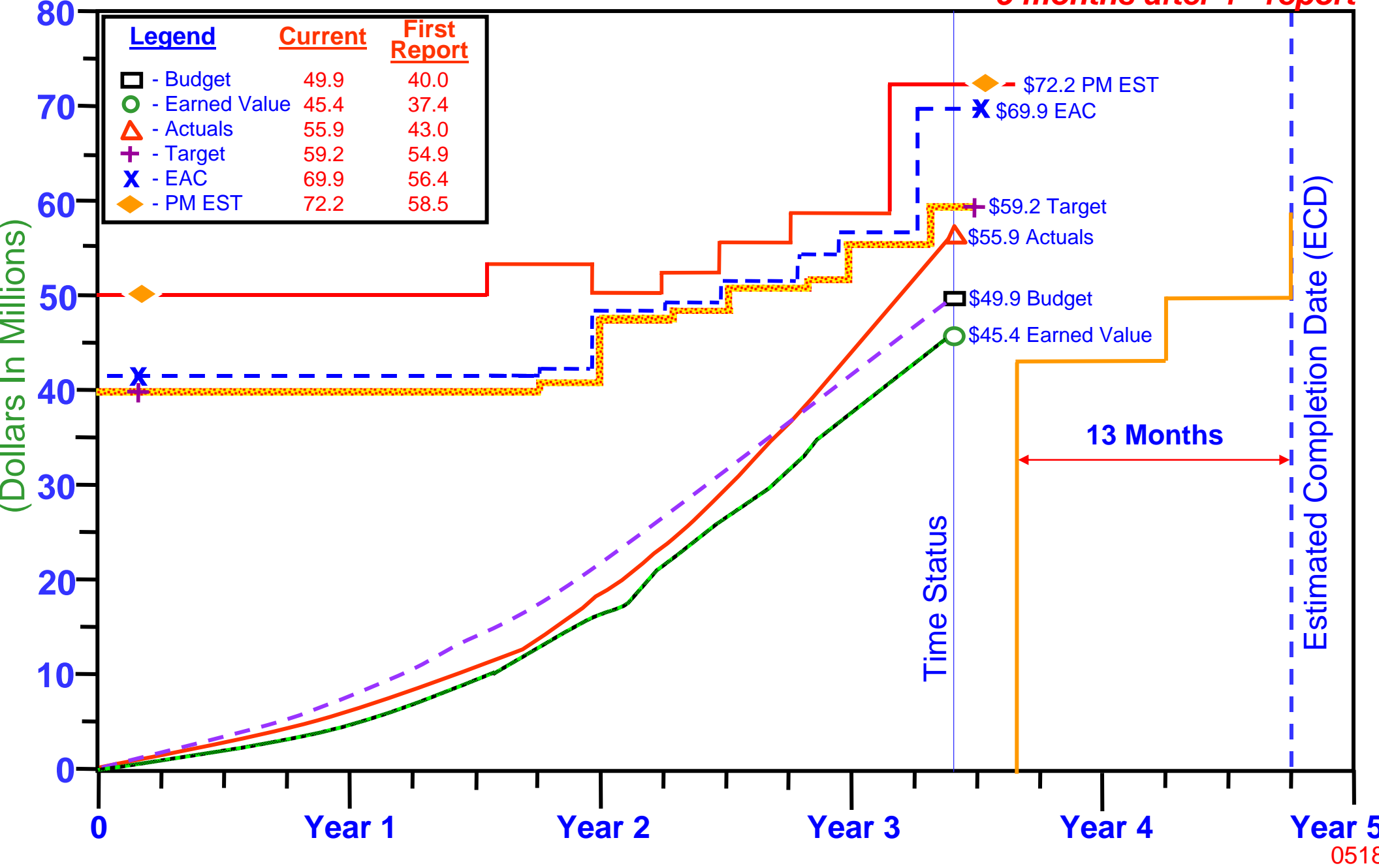


Cost/Schedule Variance Trends



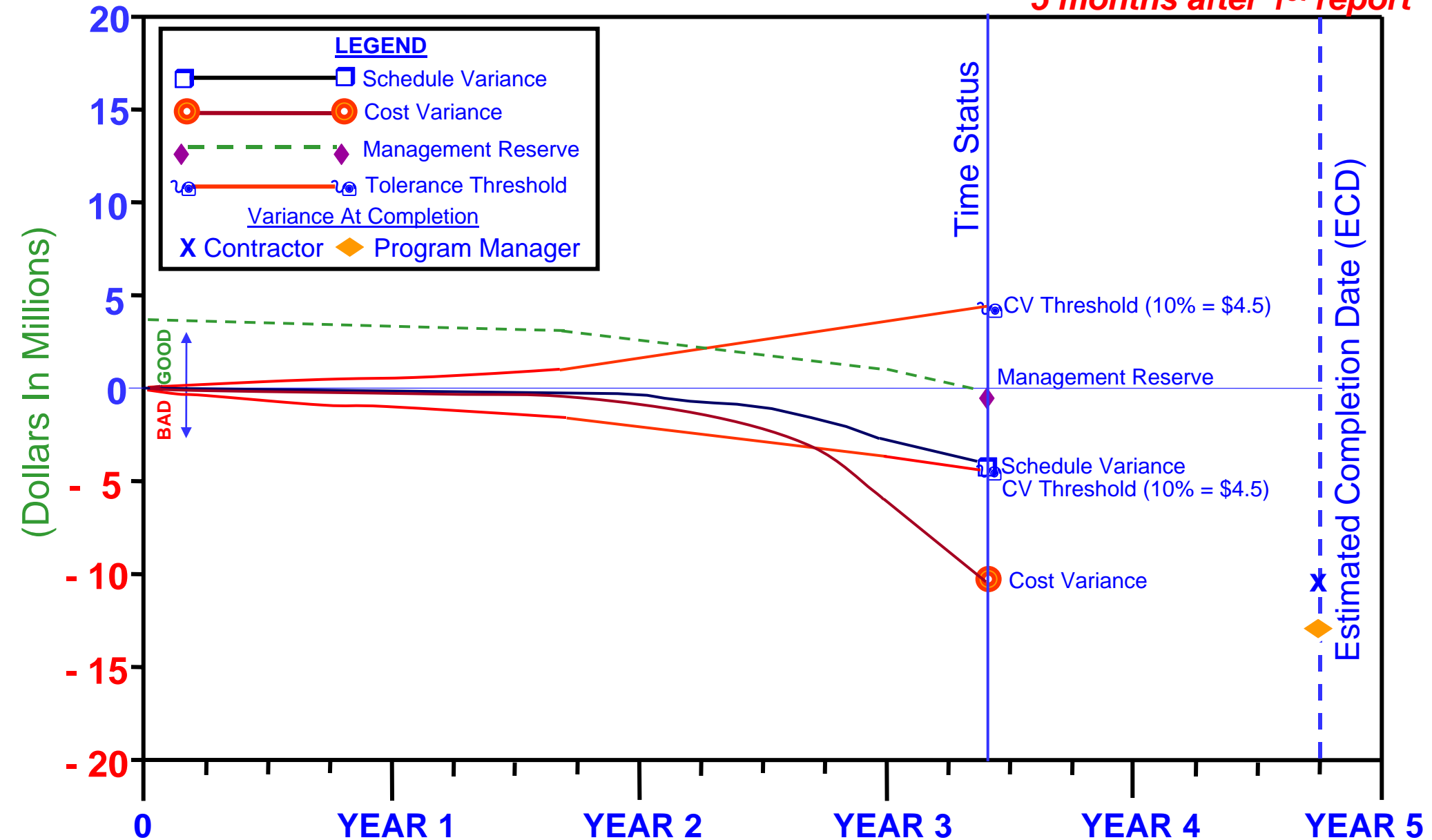
Contract Performance

*Second Measurement
5 months after 1st report*



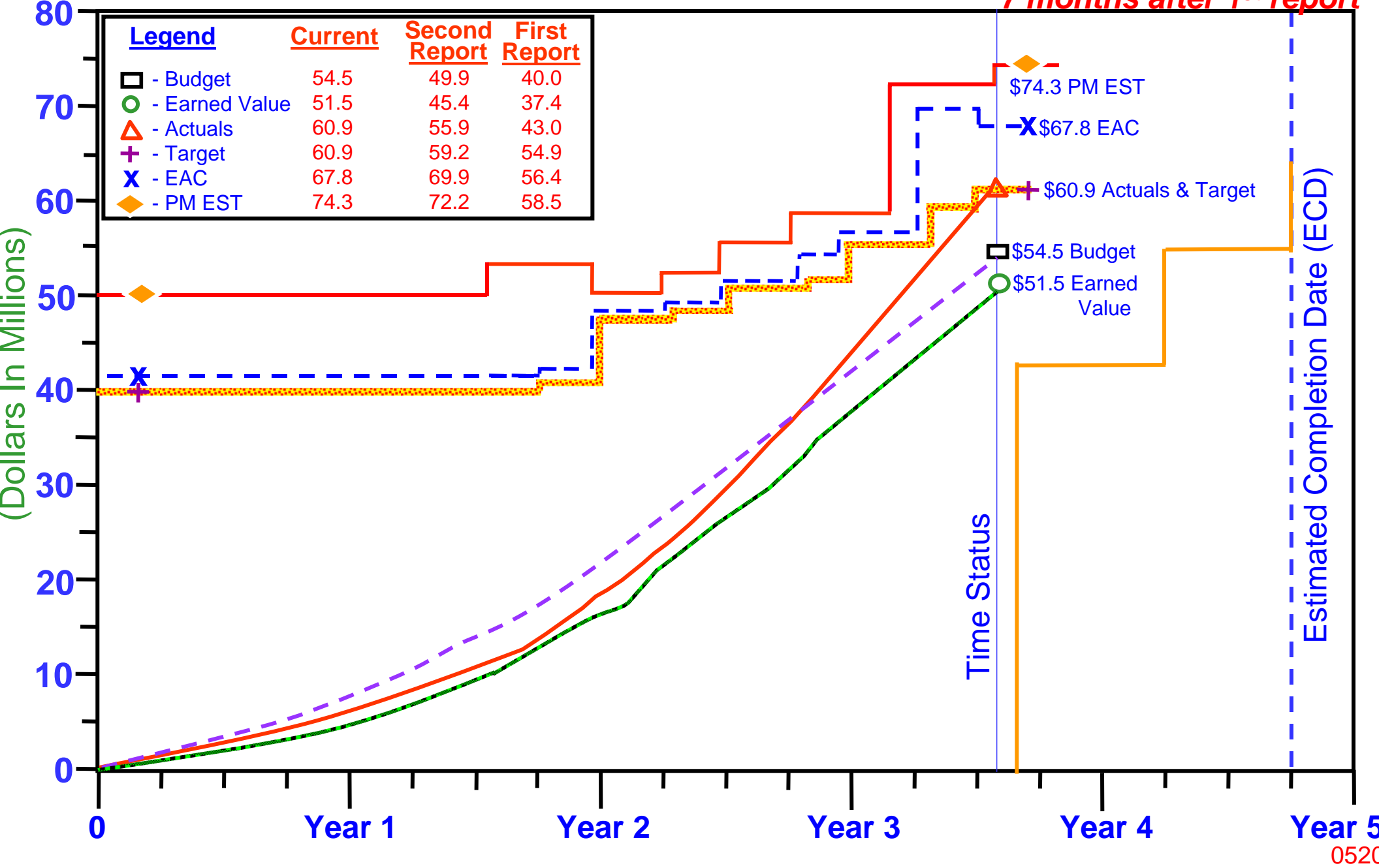
Cost/Schedule Variance Trends

**Second Measurement
5 months after 1st report**



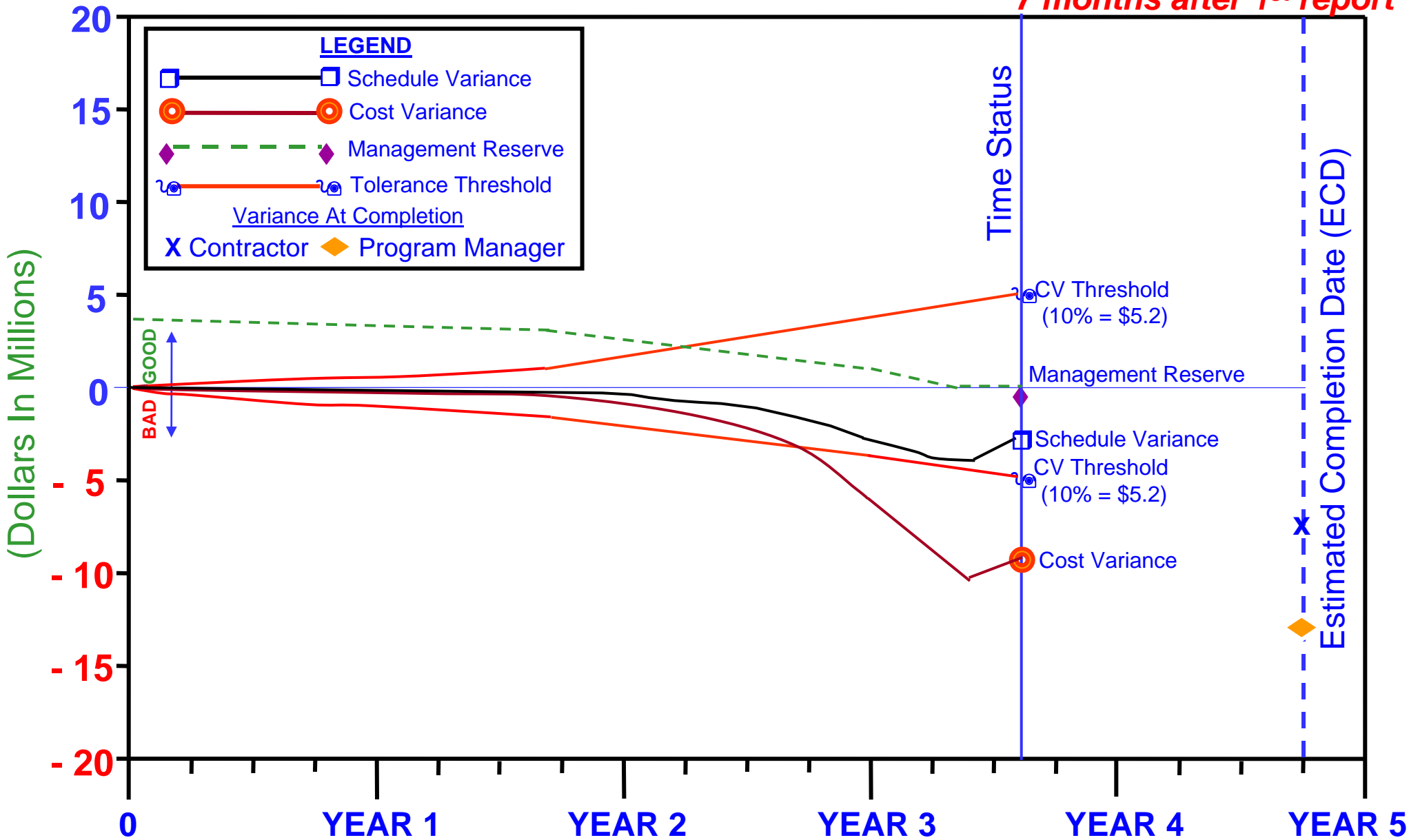
Contract Performance

*Third Measurement
7 months after 1st report*



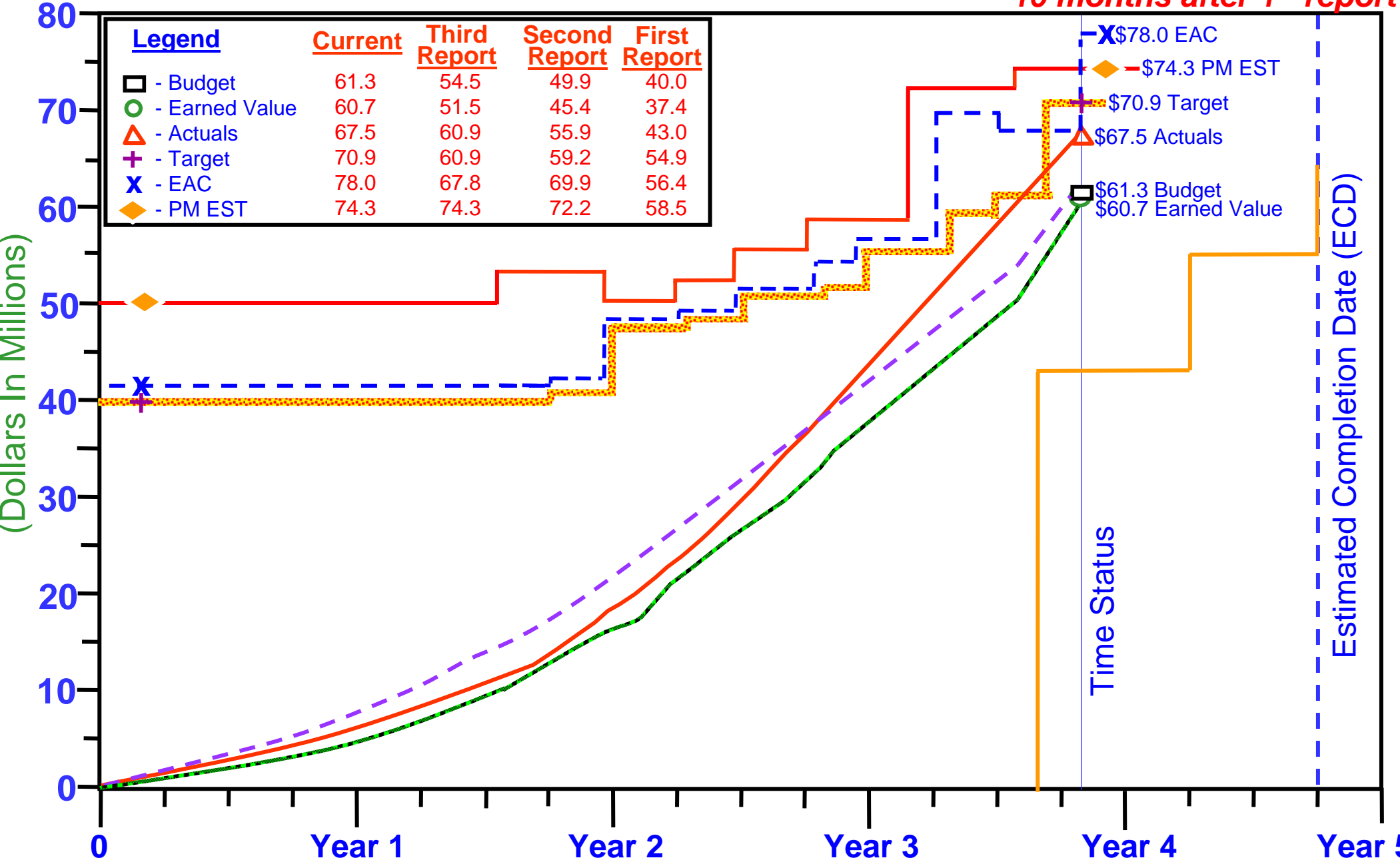
Cost/Schedule Variance Trends

*Third Measurement
7 months after 1st report*



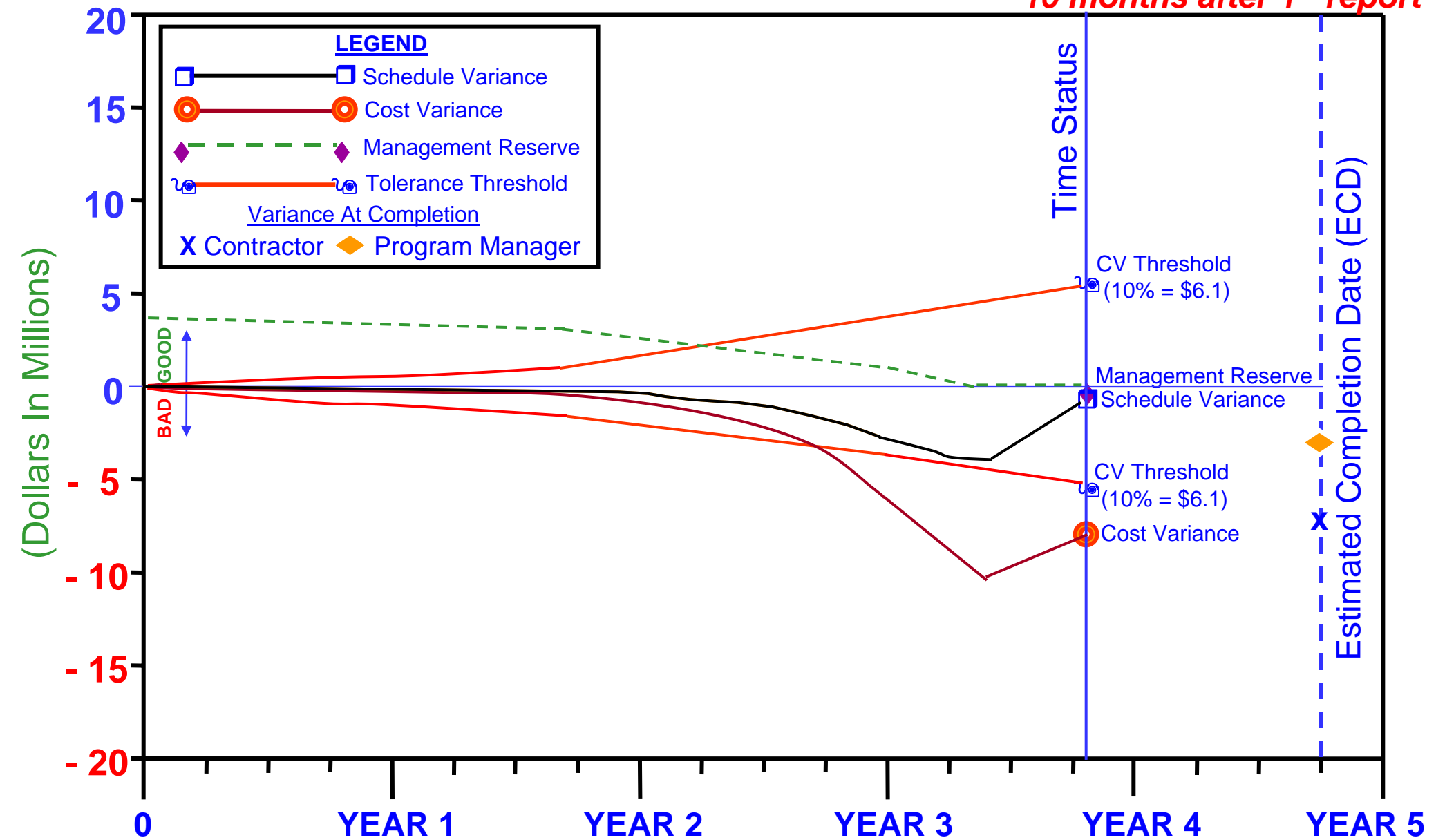
Contract Performance

*Fourth Measurement
10 months after 1st report*

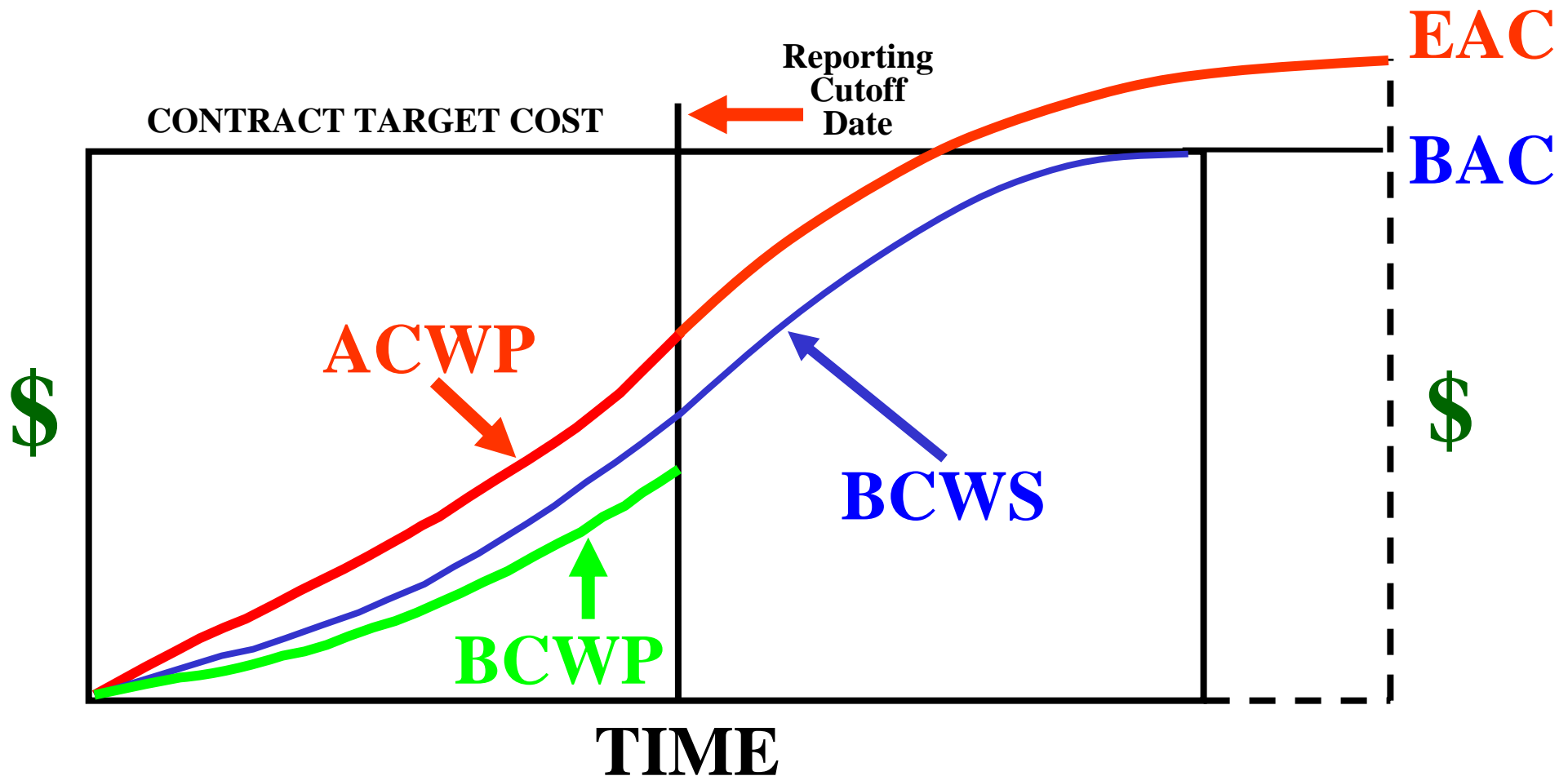


Cost/Schedule Variance Trends

**Fourth Measurement
10 months after 1st report**



The End of Instruction



Thank You for your participation